

Standard Rate Structure

I don't believe in wasting anyone's time so I'll get straight to the point. Below is my standard rate structure and assumptions.

- **Remote work : \$125/hr**
Onsite work : \$150/hr plus \$200 per diem
Weekly Rate : \$5,000 per week plus \$200 per diem

Other negotiable rate structures :

- **Fixed Fee risk reward** Example may be helping develop a strategic plan to increase profitability on target job. Job bid for 10% Gross Margin with downside risk of 10+% and upside possibility of as much as 10% if managed correctly. Scaffold.work would develop and train on plan for fixed fee and provide ongoing support of project in return for 50/50 split of all margins over 15%.
- **Monthly Retainer** \$1200/month which includes 10 hours of remote work that can be rolled over month to month up to 40 hours. All hourly and weekly rates beyond the 10 included are billed with 10% discount.

Assumptions/Expectations

All billing is done weekly and due net 7. Work will stop immediately if invoice is not paid on time. Remote work is post billed on Fridays. Onsite work is prepaid based on first expectations and true up billing is billed on Fridays. For example if customer believes onsite work to be 15 hours over two days \$2650 would be prepaid and if project were extended by one day and 7 hours the balance would be billed on the first Friday after the project is complete.

Everything is negotiable. If you have a project that you need help on but the proposed fee doesn't align with the above, reach out and lets see if we can make a deal. I have literally done consultations for wood plank in the past because it was a really fun scope but there was no money in it.